

APPENDIX A**Evaluation and Scoring Matrix**

All submissions will be evaluated and scored on their relative merits compared to the other submissions, using the following scoring matrix.

Category	Weighting
Quality of submission	
Scoring sub-total	5
Downtown Eastside (DTES) Experience <ul style="list-style-type: none"> • Operations in the DTES • Continuum of non-profit housing options currently offered • Experience serving vulnerable populations • Experience in providing supportive housing • Current community resource partnerships 	
Scoring sub-total	45
Capacity: <ul style="list-style-type: none"> • Governance and board structure/membership • Scope of tenant support resources provided • Strength of property management resources • Tenant management and participation procedures 	
Scoring sub-total	40
Financial <ul style="list-style-type: none"> • Demonstrated ability to manage existing housing facilities or programs within financial guidelines 	
Scoring sub-total	10
TOTAL	100